



Space and Naval Warfare Systems Center Atlantic

Contracts

SSC Atlantic Small Business Outreach
**Tidewater Association of Service
Contractors (TASC)**
13 May 2015

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Contracts 2.2 Competency Lead

FY15 Contracting Improvement Initiatives

- ▼ Institutionalizing COR processes/post award trip wires
- ▼ Project Procurement Strategy Meetings (PPSM)
- ▼ Task Order Process Refinement/Training
 - Source selection process
 - LPTA vs Best Value
 - Market survey process
- ▼ Metrics for end-to-end contract process at Task Order level
 - Backlog Reports/KPI Reports issued Weekly
 - Report tracking avg PALT for all action types now available
 - Comparison to previous FY's, tracks improvements /trends
 - 2.0 is incorporating lessons learned (continuously) to reduce PALT/Variability
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Pillar follow-on Strategy
- ▼ HQ MAC Working Group
 - Final White Paper and “FAQs” posted on E-Commerce
 - <https://e-commerce.sscno.nmci.navy.mil> go to “News”

Increase responsiveness while continuing to comply with regulations and policy

2.0 FY15 Task Order PALT Tracking and Improvement Initiatives

▼ Standardized Backlog Report

- Highest visibility and granularity report to enhance backlog management
- Issued weekly, identifies action stage, age of action, expiring funds, etc.
- Facilitates workload assignment and monitoring (level loading work, monitoring actions that may require additional attention)
- Incorporates Milestone Plan Tracking (automated) and projects award dates

▼ Standardized KPI Report

- Tracks action execution at Task Order level
- Helps identify processes that are working well and problem areas
- Helps to level workload across branches

▼ Project Procurement Strategy Meeting (PPSM) Tracking

- Forecast of actions/Visibility and control over planning
- Data collection PPSMs to Award

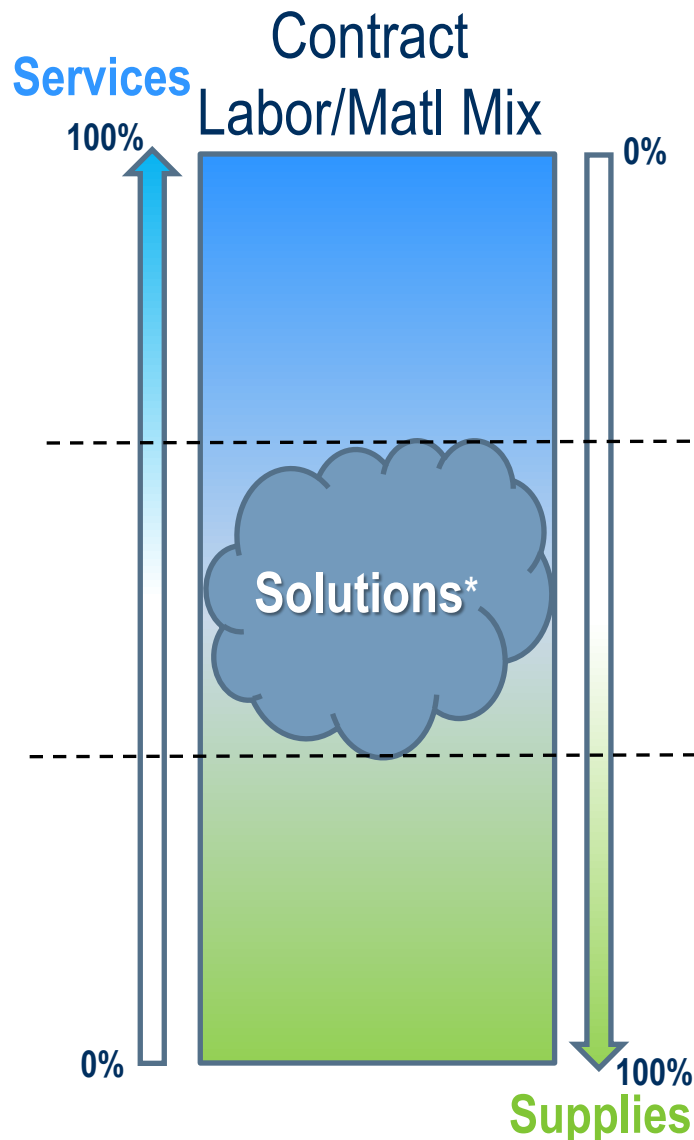
2.0 FY15 Task Order PALT Tracking and Improvement Initiatives (Cont'd)

▼ Task Order (TO) Automated Milestone Plan tracking

- Measure processing time for each milestone step
- Identify waste and process variability
 - Learn from problem areas and target process improvement initiatives
- Used to monitor PR status, workload balance, productivity, areas of concern
- Automatically generates update notifications to key stakeholders
- Eliminates need for duplicate status calls to Contracts Competency

PALT Code	Running Average (Days)	Standard Deviation (Days)
Service MAC Variability/Lead Time Contributors		
Queue Time Before Processing	15	17
FPY Review to FPY Pass Time	24	27
RFP Closed to SSEB Report Completed	59	55
Supply MAC Variability/Lead Time Contributors		
Proposal Evaluations	11	15
FPR Requested to FPR Received	13	11

Future Contract Strategy Concept Overview



- ▼ External Multiple Award Contracts
- ▼ Exceptions
 - Critical Command Mission Areas
 - Requires Extensive Security Approvals
 - Integrally Related Services
 - Small Business Initiatives
- ▼ Internal Multiple Award Contracts
 - Combination of Services and Supplies Resulting in Delivery of a Solution
 - Corporate Production Contract will be Single award
- ▼ Mix of Internal and External Contracts
 - External – Mandatory Sources
 - Internal – Supply MACs and Niche Requirements

* - FAR only recognizes two types of contracts, Services or Supplies. In actuality, "Solution Contracts" will be coded as Service or Supply Contracts

Significant Contract Awards

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-D-8000 <i>through 8021</i> (RFP N65236-12-R-0026)	OCT 2014	\$99.9M	<ul style="list-style-type: none"> • Arctic Slope Mission Services • Arctic Slope Technology Services • Averalink Information Systems • Barling Bay Eng. & Technical Services • Bennett Aerospace • Bowhead Professional Solutions • BroadReach Venture Partners • Chugach Information Technology • Envision Innovative Solutions • EXP & H2 Joint Venture • Global KAYA Support Svcs. Joint Venture • Konark Software Solutions • LRA-ISI Joint Venture • Lukos • Lynxnet • M2 Consulting Corp • NexGen Data Systems • Northtide Group • OPSTech • Peregrine Technical Solutions • T and T Consulting Services • TMGE 	8(a) Incubator

Significant Contract Awards (*cont'd*)

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-D-4800 through 4803 (RFP N65236-13-R-0023)	NOV 2014	\$96.9M	<ul style="list-style-type: none"> • Booz Allen Hamilton • CENTRA Technology, Inc. • ManTech SRS • Schafer Corporation 	DARPA Tactical Technology Office (TTO) technical and administrative support
N65236-15-D-3000 through 3011 (RFP N65236-13-R-0017)	NOV 2014	\$650M	<ul style="list-style-type: none"> • Akira Technologies, Inc. • Copper River Information Technology, LLC • iSoft Solutions, LLC • M2 Consulting, Inc. dba Crown Point Systems • New Tech Solutions, Inc. • Point Rock Solutions, LLC • Provideo Management, Inc. • RedHawk IT Solutions, LLC • Seneca Telecommunications, LLC • Strategic/Advanced Communications, LLC • TKC Global Solutions, LLC • UpTime Solutions Professional Services Group, Inc. 	Commercial-Off-the-Shelf (COTS) PBX, Routers, and Switches

Significant Contract Awards (*cont'd*)

FY15 1st Qtr & FY15 2nd Qtr

Contract #	Award Date	Est Value	Contractor Name	General Description
N65236-15-C-1007 <i>(RFP N65236-14-R-0003)</i>	FEB 2015	\$54.1M	<ul style="list-style-type: none"> • DRS Systems, Inc. 	Integrated Voice Communications Systems (IVCS)
N65236-15-D-3012 <i>through 3016</i> <i>(RFP N65236-13-R-0018)</i>	MAR 2015	\$48.2M	<ul style="list-style-type: none"> • Henderson Group Unlimited • Infinite Services & Solutions • Liberty Business Associates • Ocean Bay Information & Systems Management • Summit Technologies 	Command Wide Administrative Support Services

RFPs In Process *(Pending/Issued or Under Eval)*

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-13-R-0016	\$750M	Full & Open (MAC)	Under Eval	OCT 2015	C2 Supply MAC
N65236-13-R-0015	\$200M	Full & Open (MAC)	Under Eval	JUN 2015	ATC Engineering & Technical Support
N65236-14-R-0004	\$72M	Full & Open (C Type)	Under Eval	NOV 2015	Integrated Voice Network (IVN)
N65236-14-R-0005	\$97.5M	Full & Open Competition (Single Award)	Under Eval	DEC 2015	Navigation Systems In-Service Engineering Services

Future Opportunities

Solicitation #	Est Value	Acquisition Strategy	Status	Est Awd Date	General Description
N65236-14-R-0014	\$97M	8(a) Set-Aside (MAC)	Acquisition Planning	JAN 2016	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment
N65236-14-R-0015	\$96M	Full and Open Competition (SAC)	Acquisition Planning	APR 2016	SOCS SATCOM and Network Support Services
N65236-15-R-0001	\$220M	Full and Open Competition (MAC)	Acquisition Planning	AUG 2016	Submarine C5I Systems Integrated Platform Engineering Support
N65236-15-R-0005	\$200M	Full and Open Competition (MAC)	Acquisition Planning	SEP 2016	Tagging, Tracking, and Locating (TTL) Services & Equipment
N65236-15-R-0003	\$94M	TBD	Market Research	OCT 2016	MAGTF C3 Systems Field Level Sustainment

The screenshot shows the SPAWAR E-Commerce Central website. A large yellow callout box with a black border and a black arrow pointing to the right contains the text "Select Advanced Notifications and Current Work in Progress". The website interface includes a top navigation bar with links like "Home", "Edit View Favorites Tools Help", and a search bar. The main content area is titled "Browse User" and contains several sections: "Current Server Time", "E-CC Home", "Featured the first Section 508 Subcontractors Awarded?", "Small Business Office e-Commerce Home", "Links", "Status Unpublished Proposal", "HEADQUARTERS", "NSC ATLANTIC", "NSC PACIFIC", and "eServices". A "Recently Issued" section lists several contract awards. The bottom of the page shows the "Current Server Time" and "Date/Time" information.

Select Advanced Notification PPSM and Current Work in Process (WIP)

Attachments:

[E-Commerce Advanced Notification 04-17-2015.xls](#)

55 KB

Total 55 KB

Statement A: Approved for Public Release. Distribution is unlimited (12 May 2015).



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